

# Long-Term Care Old LTCi Products Discontinued in VA



2/3/10

PRODUCT

## New Mutual Care® Plus Portfolio Available!

Effective February 15, 2010, Mutual Care and LTC I & II will be discontinued in Virginia because the new Mutual Care® Plus portfolio has replaced the older products. Applications for Mutual Care and LTC I & II must be signed by February 15, 2010 and must be received no later than February 28, 2010. Applications for Mutual Care and LTC I & II signed after February 15, 2010 or received after February 28, 2010 will not be accepted.

Please take this opportunity to familiarize yourself with Mutual Care® Plus, which represents the very best of Mutual Care® and LTC I & II. In addition, Mutual Care® Plus features Mutual Care® at Work, our brand new Multi-Life product! Each of the products in the Mutual Care® Plus portfolio offer exciting new benefits and options:

- **New cash benefit** – provides cash on *day one* with no elimination period
- **Modified Guaranteed Issue** – Mutual Care at Work product only
- **New single premium option** – unique and competitively-priced single-pay (indiv. products only)
- **Benefits based on monthly amounts** (not daily amounts)
- **New calendar day elimination period** instead of service days
- Premium allowances can be stacked – giving clients maximum savings
- Lots of stay-at-home features for clients who want to avoid a nursing home
- Multiple spouse-friendly benefits
- Visit [mutualcareplus.com](http://mutualcareplus.com) for more information

Mutual Care® Plus materials are immediately available for order by calling Sales Support, on our website at [mutualcareplus.com](http://mutualcareplus.com) or through your regular channels. Please recycle old forms and materials from the discontinued product lines. Illustration software is immediately available for download from Sales Professional Access (SPA) at [www.mutualofomaha.com/broker](http://www.mutualofomaha.com/broker).

For other questions, or to speak with a Mutual Care® Plus expert, call **Sales Support** at 1-800-693-6083, or you can e-mail or text Sales Support at [sales.support@mutualofomaha.com](mailto:sales.support@mutualofomaha.com).